

Jeffery Downs

Execution Regional Practice Leader, Consultant, and Speaker



Jeff Downs is a Regional Practice Leader with responsibility for leading the Execution practice and working with clients in FranklinCovey's Central and West Regions.

Jeff has worked for and with Fortune 500 companies such as Ingersoll Rand as a Regional Director, General Sales Manager, and General Manager with responsibilities for sales and general training across North America.

Jeff has also worked as a senior business leader with responsibility of new product development, marketing, and sales in companies such as Comsense Inc. and Best Practice Systems, Inc. one of the fastest 500 growing companies in America according to Inc. magazine.

During his time with Best Practice Systems Jeff consulted senior business leaders in companies such as Blue Cross Blue Shield, Graybar Electric, Stericycle, Glaxo Smith Cline, Allscripts, Eastern Propane and Oil, Davey Tree, City of Scottsdale and many others.

Jeff has worked tirelessly to help organizations and individuals execute on their most important goals. As a leader in the four disciplines practice Jeff has seen organizations in hospitality, insurance, health care, government and general business energetically increase productivity, significantly reduce costs, and dramatically increase revenue using the principles of execution.

Jeff has been married for 19 years to his sweetheart, Jami. He is the proud father of six children (with one on the way) between the ages of 4 and 16. Jeff considers himself to be a fitness enthusiast with a passion for running and weight training.

To schedule Jeffery Downs
Call **1-888-554-1776**